



# Minutes of Bi-Lateral Meetings

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Public



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[www.epcplus.org](http://www.epcplus.org)

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## Minutes of bi-lateral meeting between TEA/Campion Pumps

Present:

Donal Deering	TEA
Martin Campion	Campion Pumps
PJ Ryan	Campion Pumps
Date	25 <sup>th</sup> January 2016

Campion pumps have expertise in replacement of old inefficient pumps with modern high efficiency type. They have developed their own toolboxes on EXcel to show the benefits to clients of pump upgrading.

PJ mentioned a client of his O Callaghan Hotels, Dublin where the client may require other energy efficiency improvements. These other measures may be of interest to our consortium.

Campion pumps have now opened a Dublin office to be run by Allan Campion who will make contact with myself to elaborate the hotel's needs.

PJ also intimated that having another member in the group who is a competitor would be a problem in sharing information. I explained that this would be overcome by having a particular competence from one company only dedicated to a particular project so that the problem should not arise.

Donal Deering

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## Minutes of bi-lateral meeting (telephone conversation) between TEA/Cantwell Pumps

Present:

Donal Deering	TEA
Michael Cantwell	Cantwell Pumps
Date	5 <sup>th</sup> Feb 2016

Will be there the 14<sup>th</sup> March

Donal Deering

## Minutes of bi-lateral meeting between TEA/Gaelectric

Present:

Donal Deering           TEA

Darren Freel            Gaelectric

Date                      3<sup>rd</sup> February (Irbea, Dublin)

Gaelectric is a big wind farm operator, has bioenergy interests through recent acquisition of Imperative Energy (Joe Carroll), and is also a market/settlements operator. The company is active in Ireland and worldwide

He is very lukewarm about future participation. He is not available the 14<sup>th</sup> March for training. He may send somebody else.

He thought we should have M&E contracting skills in the group and thought Buttimers would be a good partner

He also intimated that having another member in the group who is a competitor would be a problem in sharing information. I explained that this would be overcome by having a particular competence from one company only dedicated to a particular project so that the problem should not arise.

Donal Deering

## Minutes of bi-lateral meeting (telephone conversation) between TEA/Leetherm Insulation

Present:

Donal Deering	TEA
Adrian Morrissey	Leetherm Insulation
Date	5 <sup>th</sup> Feb 2016

Will be there the 14<sup>th</sup> March

Donal Deering

## Minutes of bi-lateral meeting between TEA/Paul Overy & Assoc.

Present:

Donal Deering	TEA
Paul Overy	Paul Overy & Assoc
Date	9 <sup>th</sup> Feb 2016

Paul Overy & Assoc are successful Consulting Engineers specialising in running energy reduction programmes.

Has a lot of experience in Leisure Centres.

These are good candidates for EPC.

Pump by Chlorine level control is of interest and Campion Pumps are also interested here

Will be there the 14<sup>th</sup> March

Donal Deering



## Minutes of bi-lateral meeting between TEA/Screenguard

Present: Harry Talbot  
Donal Deering

Date 4 February

Screenguard are agents for proprietary energy saving controls for electric motors, refrigeration compressors, energy meters and legionella controls.

Passed on our EECC clients JF Walsh (electric motors) and Thatched Cottage (refrigeration)

No objections to us bringing Sirius Controls to the group

Donal Deering

## Minutes of bi-lateral meeting between TEA/Temptech

Present:

Donal Deering	TEA
Declan Ryan	Temptech
Date	4 February

Temptech are already operating CHP model for their own applications

Presently using the model for CHP Killiney Court Hotel

O Callaghans hotels are clients (linkage to Campion pumps)

Networking is important to him

Will be there 14<sup>th</sup> March

Donal Deering

## Minutes of bi-lateral meeting between TEA/Urban Volt

Present:

Donal Deering	TEA
Alan Duggan (Technical)	Urban Volt
Brian Morgan (Financial)	Urban Volt
Date	25 <sup>th</sup> January

Urban Volt are a new members of our SPIN group.

It is one the main LED lighting upgraders in Ireland with successful EPC projects.

It also intends to expand into technology areas such battery storage (night) and PV.

Funding for projects comes from utilities and financial institutions.

Concentrating on private industry – the public service is too difficult at present.

Will be there 14<sup>th</sup> March

Donal Deering