

Documentation European Meeting

EPC Accounting Rules, Belgium

January, 2018



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This document has been elaborated in the Energy Performance Contracting Plus (EPC+) project and is available in the project website.

www.epcplus.org

Task: 7.3.7 Deliverable: 7.9



This project has received funding from the European Union's Horizon 2020 research and innovation programme under grant agreement No. 649666.

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1. Minutes of the Meeting on EPC Accounting Rules, Brussels

1.1 Summary

Title	Meeting on EPC Accounting Rules
Partner	Escan
Date	22th January 2018
Location	Brussels, Belgium
Organised by	European Investment Bank and European Commission DGENER
Hosting institution	
	Invited professionals from ESCO associations a eu.ESCO, EFIEES and EU-ASE,
Target groups	Factor 4 and Escan of EPC+ project.
Number of participants	About 15 people of the target groups listed before, 4 people of EIB and 1 of DG ENERG.
Summary	About the Meeting:
	European Investment Bank and EC DGENER organised this meeting about accounting rules of EPC projects.
	EIB is preparing a Guide about EPC Accounting rules and they organized this meeting to know about EPC market and projects.
	EIB and EC did some questions that were answered by most of the participants.
	Escan spoke about the characteristics of different EPC+ projects like contract duration, how is the tendering process with the public sector and how is the procedure with the private clients using the EPC model.



1.2 Agenda and invitation

The Agenda is included in this email:

Asunto: Meeting with EIB/EC on New Eurostat Accounting Rules/ Practitioners' guide for EPCs: more information

Mensaje | ∰EPC ACCOUNTING RULES - Questions sent to EIB-EC ahead of meeting .docx

We hope this e-mail finds you well.

We are writing to you with regards to the meeting with EIB and EC (DG ENER) on the New Eurostat Accounting Rules/ Practitioners' guide for EPCs, that will take place next Monday 22 January, from 13.00 to 16.00, in Brussels (EIB office, Rond-Point Robert Schuman, 6).

We are glad to inform you that the European Code of Conduct for EPC will be well represented with 6 representative (Alessia and myself, acting both as representative of EFIEES and eu. esco, as well as the European co-administrators + the 4 of you who asked for a seat – Johan, Margarita, Radim and Marcel - as indicated in the list below)

Please find below all the relevant information that we received concerning the meeting and, attached, a document with all the questions that we collected in the past months and already sent to EC and EIB with this regard.

Next week after the meeting we will send you a report and we will have the chance to further discuss about the outcome in the next Administrative GoToMeeting that will take place on Friday 23rd February.

> AGENDA OF THE MEETING

- Welcome by EIB and ENER
- State of play of the practitioners' guide
- · Scope of the guide
- · Format of the guide
- . EIB asking for market input on specific points to be covered by the guide
- Questions by Stakeholders

The invitation:

Asunto: Invitation - Meeting on Eurostat Accounting Rules for EPC on 22 JANUARY in Brussels

Dear Mrs Puente,

You are kindly invited to the workshop on the new Eurostat Accounting Rules for EPC, hosted by the European Investment Bank ant the European Commission, which will take place on Monday 22nd January, 13.00-16.00, at the EIB offices in Brussels, in Rond-Point Schuman 6.

The workshop has been jointly organised by eu. ESCO and EFIEES with the collaboration of EU-ASE.

Its aim is to provide relevant stakeholders with the possibility to share their views and raise questions ahead of the publication of the operational guidance which will be published in the coming months to complement and clarify the technical aspects contained in the new Eurostat Guidance Note, issued on the 19th September 2019.

We would be very happy if you could bring your contribution to this event, therefore we warmly welcome your participation.

Kind regards

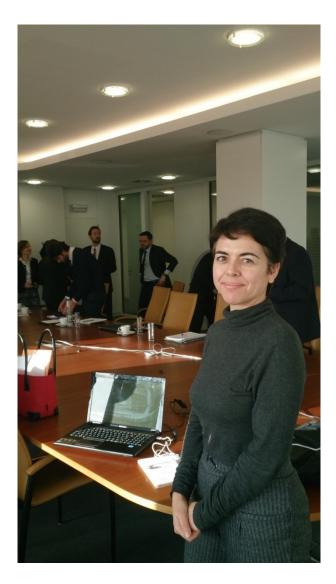
Alessia Endellini and Simone Alessandri

European Co-Administrators of the EPC CoC

Alessia Endellini Policy Officer



1.3 Photos



Mrs. Margarita Puente, Escan at the meeting



1.4 List of participants

More than 15 professionals attended the meeting.

> PARTICIPANTS (EUROPEAN COMMISSION AND EIB)

- European Commmission DG ENER
- EIB EPEC
- EIB financial instrument advisory (via Video link)
- EIB financial instrument advisory

PARTICIPANTS (eu.esco / EFIEES / EU-ASE / EPC+)

eu.esco

- Simone Alessandri, Director Governmental Relations eu.esco
- <u>Joan Vidal</u>, European Energy Solutions Development Leader at Honeywell
- Edward Wojtowicz, Vice-President Financing at Honeywell Building Solution
- Christian Spengler, Global Head of Finance & Business Administration BPS at Siemens

EFIEES

- EFIEES' Secretary General
- EFIEES' Policy Officer
- Secretary General of AMI, Asociacion de Empresas de Mantenimiento Integral y Servicios Energéticos (ES)

EPC + and other facilitators

- Managing Partner at Factor4 (BE)
- Energy Consultant at ESCAN (ES), EPC+ project partner
- Deputy Chairman of APES Czech Association of Energy Service Companies (CZ)
- Chairman of Board of APES, Association of Energy Services Providers (SK)

EU-ASE

- President EU-ASE
- EU Affairs Manager, Knauf Insulation
- Director Global Practice for Engineering & Consultancy Services, Energy & Sustainability Services, Schneider Electric
- European Public Affairs Officer at Saint Gobain