



# Documentation European Meeting

EPC Accounting Rules, Belgium

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Cofunded by European Union

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[www.epcplus.org](http://www.epcplus.org)

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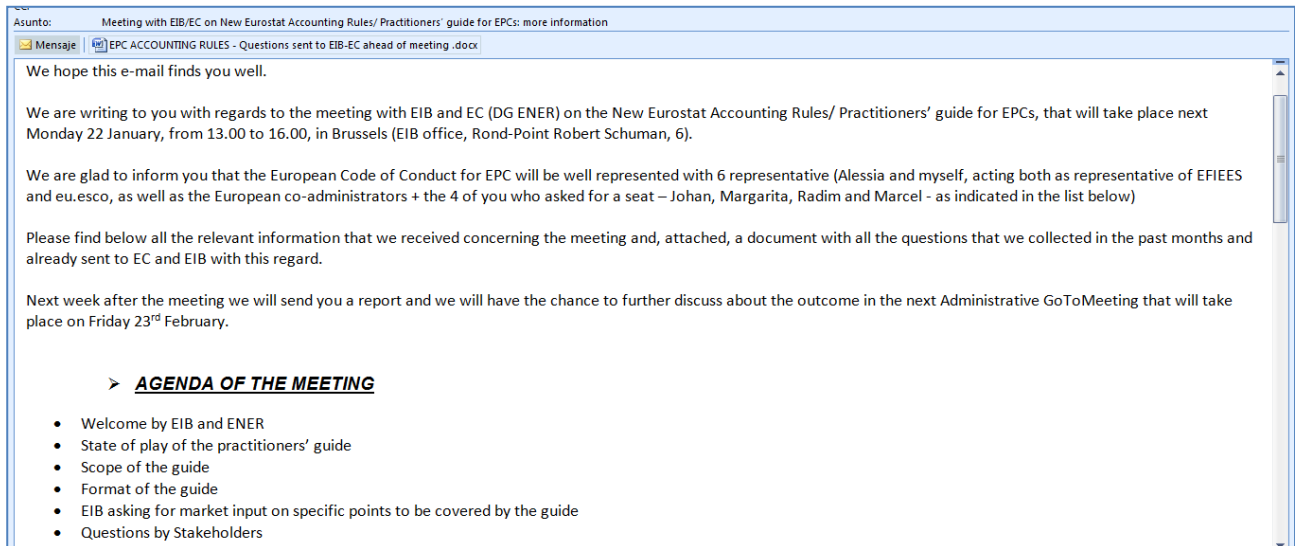
## 1. Minutes of the Meeting on EPC Accounting Rules, Brussels

### 1.1 Summary

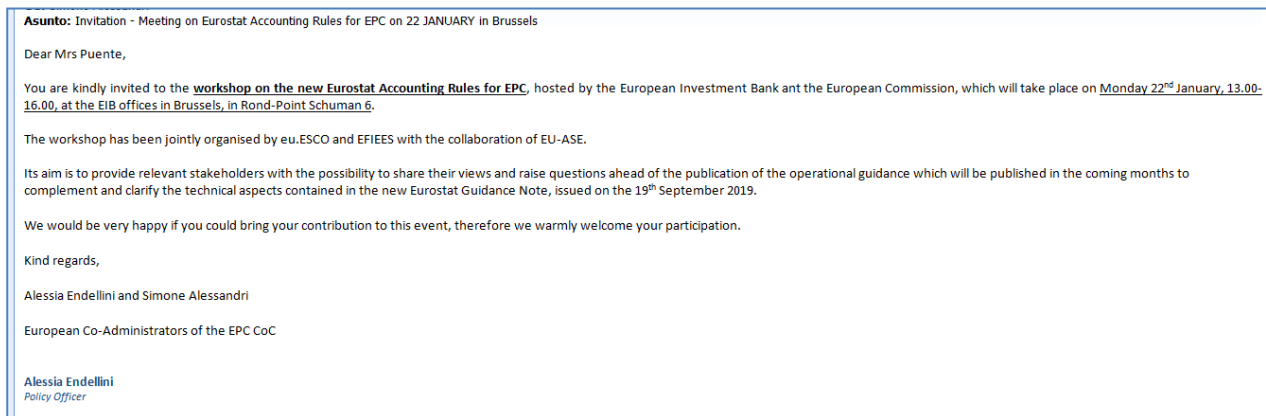
<b>Title</b>	Meeting on EPC Accounting Rules
<b>Partner</b>	Escan
<b>Date</b>	22th January 2018
<b>Location</b>	Brussels, Belgium
<b>Organised by</b>	European Investment Bank and European Commission DGENER
<b>Hosting institution</b>	—
<b>Target groups</b>	Invited professionals from ESCO associations a eu.ESCO, EFIEES and EU-ASE , Factor 4 and Escan of EPC+ project.
<b>Number of participants</b>	About 15 people of the target groups listed before, 4 people of EIB and 1 of DG ENERG.
<b>Summary</b>	<p><b>About the Meeting:</b></p> <p>European Investment Bank and EC DGENER organised this meeting about accounting rules of EPC projects.</p> <p>EIB is preparing a Guide about EPC Accounting rules and they organized this meeting to know about EPC market and projects.</p> <p>EIB and EC did some questions that were answered by most of the participants.</p> <p>Escan spoke about the characteristics of different EPC+ projects like contract duration, how is the tendering process with the public sector and how is the procedure with the private clients using the EPC model.</p>

## 1.2 Agenda and invitation

The Agenda is included in this email:



The invitation:



### 1.3 Photos



Mrs. Margarita Puente, Escan at the meeting

## 1.4 List of participants

More than 15 professionals attended the meeting.

### ➤ **PARTICIPANTS (EUROPEAN COMMISSION AND EIB)**

- European Commission DG ENER
- EIB EPEC
- EIB financial instrument advisory (via Video link)
- EIB financial instrument advisory

### ➤ **PARTICIPANTS (eu.esco / EFIEES / EU-ASE / EPC+)**

#### eu.esco

- Simone Alessandri, Director Governmental Relations eu.esco
- Joan Vidal, European Energy Solutions Development Leader at Honeywell
- Edward Wojtowicz, Vice-President Financing at Honeywell Building Solution
- Christian Spengler, Global Head of Finance & Business Administration BPS at Siemens

#### EFIEES

- EFIEES' Secretary General
- EFIEES' Policy Officer
- Secretary General of AMI, Asociacion de Empresas de Mantenimiento Integral y Servicios Energéticos (ES)

#### EPC + and other facilitators

- Managing Partner at Factor4 (BE)
- Energy Consultant at ESCAN (ES), EPC+ project partner
- Deputy Chairman of APES - Czech Association of Energy Service Companies (CZ)
- Chairman of Board of APES, Association of Energy Services Providers (SK)

#### EU-ASE

- President EU-ASE
- EU Affairs Manager, Knauf Insulation
- Director - Global Practice for Engineering & Consultancy Services, Energy & Sustainability Services, Schneider Electric
- European Public Affairs Officer at Saint Gobain